

Message Text

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R 200031Z MAR 75

FM SECSTATE WASHDC

TO AMCONSUL HONG KONG

UNCLAS STATE 062549

E.O. 11652: N/A

TAGS: BEXP, HK

SUBJECT: MAJOR PROJECT: SUBWAY

REF: HONG KONG'S (A) 2665, (B) 2622, (C) STATE'S 59778

1. REFTELS A AND B APPARENTLY CROSSED WITH REFTEL C WHICH EXPLAINS TEPID INTEREST OF U.S. FIRMS IN SUBWAY CONSTRUCTION. VIEW CIRCUMSTANCES, IT HARDLY SURPRISING THAT ONLY TWO FIRMS HAVE CONTACTED HKMTRA IN THIS REGARD. WE WILL CONTACT KAISER TO PASS ON SUGGESTION OF FOLLOW-UP AND ARE WILLING DISCUSS PROJECT WITH ICOS OF AMERICA IF CONGEN WILL CONFIRM COMPANY ADDRESS, AT THE WORLD TRADE CENTER, N.Y.C. WE ARE UNFAMILIAR WITH COMPANY WHICH PROBABLY RESPONDING TO ADVERTISE-
MENT HKMTRA PLACED IN "WALL STREET JOURNAL" LAST MONTH. THERE IS NO MENTION FOR ICOS OF AMERICA IN "ENGINEERING NEWS RECORD" LIST OF 400 LARGEST U.S. CONSTRUCTORS.

2. WE APPRECIATE REPORT ON U.S. MANUFACTURERS SEEKING PROVIDE EQUIPMENT FOR SUBWAY. WE WOULD BE MOST INTERESTED TO LEARN WHICH FOREIGN COMPANIES ARE
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COMPETING.

INGERSOLL

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Message Attributes

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